

JOSEPH A. PINE

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VICE PRESIDENT, INFORMATION TECHNOLOGY

Innovative leader with 16-year history of implementing enterprise technology solutions that drive efficiencies and profitability. Possesses vast business knowledge necessary for successful usability design and holistic coalition development. Consistently envisions and identifies cutting-edge software and tools. Excels at managing and mentoring complex teams and partnerships. Experienced in financial services, media, telecommunications, and utility arenas. Client-focused and proactive.

Core Competencies

- ✓ Business Areas & IT Coalition Development
- ✓ Business Intelligence Expertise
- ✓ ERP System Implementation & Conversion
- ✓ Analytics & Technology Integration
- ✓ Software Implementation Life Cycle Direction
- ✓ Business Process Improvement
- ✓ Budget/Cost Control Supervision
- ✓ Oracle, PeopleSoft & Hyperion Solutions

PROFESSIONAL EXPERIENCE

AMERICAN FUND, INC.

Richmond, VA • 2002 - Present

Vice President, Financial Systems: Enterprise Data Intelligence (2009 - Present)

Vice President, Financial Systems: Controller's Office (2008 - 2009)

Built and lead Business Intelligence (BI) Competency Center. Spearhead alignment of technical and non-technical business areas. Manage BI implementation using Oracle Business Intelligence software. Oversaw shared services organization with SOX compliance responsibility for the CFO office with touch points at every company level. Led organization of 25 in systems support and development activities, including: payroll, loan portfolio and analysis, accounting, loan accounting, treasury, human resources, debt derivatives, and investments.

Selected Results:

- Reduced by 700% completion time of loan loss provision seasonality analysis. Introduced Oracle enterprise solution that replaced error-prone, stand-alone spreadsheets.
- Implemented PeopleSoft HR self-service applications that saved 35,000 sheets of paper and transitioned three FTEs to more valuable work assignments in first six months. Eliminated request processing, tardiness, and repeat submissions.
- Initiated company's first BI solution for CFO division that currently contains 66 monthly loan snapshots (25 million rows each), serves 250 users, and shut down two redundant environments. Developed case using prototype built on Hyperion and Oracle Business Intelligence software.
- Enabled daily adjustments to product marketing plan by producing interactive dashboards that allow self-service analysis of Smart Option loan program by all levels of users.
- Created publicity vehicle for service value of Data Quality Team. Built metadata model as basis for reporting dashboards used by the Data Governance Council and executive sponsors.
- Modernized Data Warehouse in Finance/Accounting area. Increased query performance up to 100X and eliminated query tuning with use of Netezza database appliance.
- Led implementation of BI Competency Center that enabled first consistent partnering between Finance/Accounting and IT areas.
- Established shared services organization within CFO division which remedied non-holistic representation of IT needs. Enabled human capital redeployment and expanded career paths. Also improved project planning and created project synergy opportunities.

Managing Director, Financial Systems: Controller's Office (2005 - 2008)

Led Hyperion system application team, implementing: planning, workforce planning, web analysis, reports, and master data management. Oversaw PeopleSoft Finance application.

- Directed imaging system initiative that reduced accounts payable call volume 90% and offsite storage costs 50%.
- Promoted and implemented PeopleSoft Treasury application that eliminated 95% of errors and workarounds from daily bank statement transactions.
- Won executive support for third-party assessment of data warehouse environment. Resulted in precise corrective recommendations and initiation of the BI data warehouse roadmap as part of enterprise-wide data improvement project.
- Led proof-of-concept and vendor evaluation between Business Objects and Oracle Business Intelligence. Implemented Oracle solution thereby establishing first BI strategy and standard tool set.
- Enabled automatic simultaneous production of SEC 10-Q and 10-K documents. Hired and led MS SharePoint consultants to complete project within 90 days.

Director, PeopleSoft Development: Controller's Office (2002 - 2005)

- Eliminated 90% of spreadsheets (8,000 to 800) in budget process and enabled business areas to view fully-loaded budgets in real time (from a four day wait) by implementing Hyperion Planning application.
- Reduced PeopleSoft upgrade times 50% (eight to four months) by adopting best practices. Program included transition to PeopleSoft 8.8.
- Enabled executive leadership to review collective or unique financial information for four acquired companies with independent accounting systems. Converted data for use in enterprise PeopleSoft application.
- Met external audit requirements by creating general ledger reconciliation tracker application built inside PeopleSoft application. Automated manual spreadsheet process.

UNIVERSAL SUPPORT SYSTEMS

Falls Church, VA • 1997 - 2002

Principal

Formed company as one of three founding principals. Provided subject matter expertise to large corporations implementing or upgrading PeopleSoft financial applications. Reviewed business requirements and leveraged past experience to accelerate implementation tasks and minimize software customizations.

Project Positions Include:

- **Lead Consultant, Sallie Mae:** Special Projects, General Ledger, Reporting
- **Lead Consultant, Tribune Company, Inc.:** General Ledger
- **Lead Consultant, Winstar Telecommunications, Inc.:** General Ledger, Budgets, Accounts Payable, Accounts Receivable, Billing
- **Lead Consultant, Pennsylvania Power & Light:** Budgets
- **Consultant, Racal Communications, Inc.:** Accounts Receivable, Billing, General Ledger

LIPMAN/PRC (Waldrop Grum)

McLean, VA • 1996 - 1997

PeopleSoft Consultant

Consulted and developed PeopleSoft financial applications. Implemented flexible application configurations that met business requirements, eliminated manual processes, and reduced report run times. Conducted prototyping sessions and interviews with future PeopleSoft end users. Constructed implementation design document and planned module rollouts.

Project Positions Include:

- **Lead Consultant, QUALCOMM, Inc.:** Accounts Receivable, Billing
- **Consultant, Quebec Telephone:** Budgets
- **Consultant, PeopleSoft, Inc./Sybase:** Budgets

TRI INTERNATIONAL, INC. (Quintiles)

Arlington, VA • 1994 - 1996

DelteK Administrator

Provided system support and improved work processes for all functional units in finance department. Streamlined invoicing cycle. Implemented improved operating procedure for EQUITRAC reporting system. Reviewed journal entries and timesheet corrections for accuracy.

SYN-CORP

Reston, VA • 1993 - 1994

Staff Accountant, Asset Forfeiture Program (1994)

Oversaw billing and collecting \$48M annually from government agencies for services rendered on Department of Justice contract.

Project Management Analyst, U.S. Information Agency (1993 - 1994)

EDUCATION

- **American University** (Washington, DC): MBA, Management Information Systems
- **Providence College** (Providence, RI): BS, Marketing

TRAINING & CERTIFICATIONS

ORACLE BUSINESS INTELLIGENCE: BI Presentation Services 10G: Build Reports and Dashboards; BI Server Administrator 10G: Build Repositories; BI Publisher 10G: Fundamentals

HYPERION: Essbase Boot Camp, Planning

PEOPLESOFT FINANCE APPLICATIONS: General Ledger (5.x, 6.x, 7.x, 8.x, 9.x), Budgets (5.x, 6.x, 7.x, 8.x), Accounts Receivable (6.x, 7.x, 8.x, 9.x), Billing (6.x, 7.x, 8.x, 9.x), Accounts Payable (6.x, 7.x, 8.x, 9.x), Purchasing (7.x, 8.x, 9.x), PeopleTools (5.x, 6.x, 7.x, 8.x): nVision Reporting, Application Designer, PS Query

APPLICATIONS: Toad for Data Analyst, Toad for Oracle, MS Office 2007, MS Project 2007, Visio

ADDITIONAL TECHNICAL EXPERTISE

DATABASES: Netezza, Oracle

HYPERION: Workforce Planning, Reports, Master Data Management, Sybase

FINANCIAL: Principia

PEOPLESOFT: Human Resources

REPORTING: Crystal Reports

HR and WORKFORCE MANAGEMENT: Kronos, Vurv, ADP Payroll

DOCUMENT MANAGEMENT: Image Now (Perceptive Software)

CLEARANCE

- Public Trust Level 6C, Department of Education